TEAM SAFE TRUCKING?
Past, Present & Future
The Forestry Industry has been one that my family and I have been involved in for over 20 years. The past three years shed light on major challenges facing the forestry transportation industry. I would like to thank all of you for supporting Team Safe Trucking. Your support makes tackling these challenges possible. We will meet our goals. All of our futures depend on it.

JEREMIAH P. O’DONOVAN
PRESIDENT – TEAM SAFE TRUCKING
WORDS ABOUT YOUR SPEAKER

• Specialized in Forestry Insurance since 2005
• Current President of Specialty Market Managers, LLC whose Longleaf® and TimberSure® programs specialize in Log Trucking across the Southeast
• Holds Insurance designations of Commercial Lines Coverage Specialist (CLCS) & Certified Program Leader (CPL)
• Hold Forestry designation of Georgia Master Timber Harvester
• Current President of TEAM Safe Trucking, Inc. a national not-for-profit dedicated to the education of the driver class of the Forestry Industry
WHERE TST STARTED

IN 2015 AN INITIATIVE TO BRING ALL SIDES OF THE FORESTRY INDUSTRY TOGETHER WAS STARTED BY FORESTRY MUTUAL INSURANCE COMPANY
WHERE WE ARE TODAY
WHY WAS THIS GROUP CREATED?

The 1991 “Halloween Storm”, otherwise known as The Perfect Storm.
HOW BAD IS IT

HISTORIC
The financial results for U.S. insurers’ Commercial Auto Insurance policies were the worst they’ve been in 15 years

MORE OUT THAN IN
In 2016 for every $100 in commercial auto premiums collected, U.S. insurers paid out $110.40

ON A ROLL
For the sixth year in a row underwriting losses outpaced profits

Commercial Auto Combined Ratio

TEAM SAFE TRUCKING. PAST, PRESENT & FUTURE
THE RECIPE FOR A “PERFECT STORM”

LITIGATION ENVIRONMENT
Auto injuries up 26% since 2009

CONGESTION & ROAD CONDITIONS
Record number of miles driven in 2016

SKYROCKETING MEDICAL COSTS
Double digit increases in the last 3 years

IMPAIRED DRIVING
Marijuana legalization and increased use of opioids

DEVICE DISTRACTIONS
Smartphone users has grown by 100MIL users since 2011
Team Safe Trucking (TST), a broad-based, non-profit volunteer group seeking to elevate the standard and performance of the American Forest Industry’s Transportation sector.
WHAT HAS TST ACCOMPLISHED

**WEBSITE**
Developed and published a fully functional website to promote Team Safe Trucking

**FUNDING**
Secured funding from all sides of the industry including Production, Consumption, Insurance and other related parties

**STATE RELATIONS**
Developed a national network of State Representatives to spread the word about our mission and progress

**TRAINING**
Complete development of training modules as well as created Module 1 and deploy to be used online, in-person, etc.

**AS OF SEPTEMBER 2017**
IS THE PROGRAM STUCK?

THINGS HAVE BEEN MOVING SLOW
Since September it may seem as if things haven’t progressed much for such an important issue

WE NEED HUMAN CAPITAL
With everyone involved also having full-time forestry related jobs the groups production has been up and down
HOW CAN WE MOVE FORWARD?

WSRI & TST WORKING TOGETHER
Since the Fall WSRI & TST have been talking about a research study to complete together. After discussing it became clear that action instead of study was needed.

FUNDING RECEIVED
As a result of discussions noted above and after some negotiation WSRI graciously agreed to fund the search for a candidate to move us to the next level.
**6 MONTH PROJECT TO BE COMPLETED BY OCTOBER 1ST 2018**

**TRAINING MODULES**
Completion of 4-5 large Modules made up of 4 sub-topics, each with the ability to be shown on their own.

**FUTURE MODULES**
Aggregate materials and develop “roadmap” for future modules to be developed in 2019.

**COMMUNICATION**
Develop and deploy marketing material across all media to promote the program, to include schedule of items for the remainder of 2018 & 2019.

**DEPLOYMENT**
Complete and facilitate the deployment of all training on a day-to-day basis during the project.
PROJECT TIMELINE

All goals are to be completed in 2018

MAY

CIRRICULUM FINALIZED
Overall curriculum and content finalized for remaining modules 2 & 3

JUNE

MODULE 2 & 3 COMPLETED
Complete and deploy modules 2 & 3.

MARKETING CAMPAIGN
Finalize marketing campaign for training modules.

JULY

FUTURE MODULES DEVELOPED
Roadmap laid out for future development including content curation for future modules.

SEPTEMBER

DEPLOYMENT OF MODULES 4 & 5
Completion and deployment of 2 additional modules.
HIT THE GROUND RUNNING

WITH YOUR SUPPORT...

We have been able to hire our first full time employee.

INTRODUCING, MIRANDA GOWELL

• over 13 years of experience as a safety professional
• previous roles include Safety Coordinator for the Professional Logging Association of Maine and Safety Director for three private companies
• She is a certified OSHA 10 and OSHA 30 HR Construction trainer
HIT THE GROUND RUNNING

MAN IS SHE TALENTED....

• Facilitated “train-the-trainer” programs for Tower Rescue, Fall Protection Systems, Fall Prevention, Fork Lifts and Confined Space Entry.
• She is a OSHA Certified Safety and Health Specialist in Construction
• Miranda has a Degree in Project Management
• Her non profit experience includes: President, Downeast Association of Industrial Hygienist; Maine State Liaison, National Association of Tower Erectors; Board Member, Art Van Program
THANK YOU

A SPECIAL THANK YOU GOES OUT TO THE WSRI WHO WILL BE THE REASON THAT TEAM SAFE TRUCKING MOVES UP TO THE NEXT LEVEL
QUESTIONS??